

FY2004 1Q Earnings Release

KT Freetel Co., Ltd.

FY2003 results in this material are restated in accordance with FY2004 accounting principle & methods for comparison purpose. This material is on FY2004-1Q pre-closing result which is not reviewed nor audited by external auditor. And the more, all the numbers herein are still under the risk of material change according to accounting closing of company. Therefore, we will reannounce the financial result as soon as we finish the internal closing.

This material contains forward-looking statements. These forward-looking statements are subject to risks, uncertainties and assumptions, some of which are beyond our control. Actual results may differ materially from those expressed or implied by these forward-looking statements. Because of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this presentation might not occur in the way we expect, or at all. You should not place undue reliance on any forward-looking information.

This material contains several estimated numbers. These are under the risk of retroactive change in the kind of disclosed data, forms, or numbers without notice.

Company will not take any kind of legal responsibility on your investment decision based on this material.



. Financial Highlights

PCS revenue increased by 3.6% YoY and 0.9% QoQ to W1,062.2bn in 1Q04, attributed to robust growth in new subscribers from MNP & 010 churn-in.

(Figures below are adjusted for interconnection rate cut in FY04)

EBITDA margin decreased by 2.3%p QoQ to 34.0% in 1Q04.

Operating profit and net profit stood at W104.6bn and W48.7bn, respectively in 1Q04.

Debt/Equity ratio increased by 26%p QoQ to 168% in 1Q04 from 142% in 4Q03.

(Unit : W mn)

Description	า	1Q-04	1Q-03	YoY %	4Q-03	QoQ %
Revenue	PCS Sales	1,062,200	1,025,040	3.6%	1,053,157	0.9%
Revenue	Handset Sales	379,873	182,502	108.1%	231,829	63.9%
Cost	PCS Cost	959,778	828,767	15.8%	902,867	6.3%
Cost	Handset Cost	377,685	183,389	105.9%	229,326	64.7%
Operating Inc	come	104,610	195,387	-46.5%	152,793	-31.5%
Non-Oper. In	come	26,465	20,602	28.5%	43,565	-39.3%
Non-Oper. Ex	penses	73,947	109,627	-32.5%	117,598	-37.1%
Recurring Pro	ofit	57,127	106,362	-46.3%	78,760	-27.5%
Tax		8,444	14,208	-40.6%	452	1768.1%
Net Profit		48,683	92,153	-47.2%	78,307	-37.8%
EBITDA		361,561	396,596	-8.8%	382,315	-5.4%
EBITDA Marg	in	34.0%	38.7%	-4.7%p	36.3%	-2.3%p
Debt/Equity R	Ratio	168%	193%	-25.0%p	142%	26.0%p

. Income Statement

Sales

(Unit : W mn)

Description		1Q-04	1Q-03	YoY%	4Q-03	QoQ %
PCS Revenue		1,062,200	1,025,040	3.6%	1,053,157	0.9%
	Sign-up Fee	20,298	9,431	115.2%	10,475	93.8%
	Monthly Fee	414,178	390,670	6.0%	394,301	5.0%
	Airtime Charge	283,700	295,078	-3.9%	295,015	-3.8%
	VAS	135,803	107,797	26.0%	119,999	13.2%
	- voice	37,918	41,934	-9.6%	35,955	5.5%
	- data	97,885	65,863	48.6%	84,044	16.5%
	(Discount)	56,433	39,426	43.1%	51,705	9.1%
	Interconnections	194,074	195,963	-1.0%	211,678	-8.3%
	KT Resale	58,503	50,968	14.8%	56,455	3.6%
	Other Rev.(700, 114)	1,639	1,527	7.3%	1,859	-11.8%
	Others	10,438	13,033	-19.9%	15,081	-30.8%
Handset Sales		379,873	182,502	108.1%	231,829	63.9%
Total Sales		1,442,073	1,207,542	19.4%	1,284,986	12.2%



Additional sales from new subscribers (MNP & 010) exceeded the rate cut in interconnections and recover seasonal effect -> PCS revenue increased by 0.9% QoQ

- Sign-up fee: increased by 94% QoQ to W20.3bn, due to an increased in new subscribers
- Monthly fee: increased by 5% QoQ to W414.2bn, owing to higher subscriber base and number of new price plans(unlimited & couples etc.) users which has higher monthly fees
- Airtime charge: declined by 3.8% QoQ to W283.7bn due to seasonal effect in1Q
- VAS: jumped by 13% QoQ to W135.8bn, backed by expanded data usages(MagicN)
- KT Resale : maintain robust growth in sales +3.6% QoQ -> 1) higher number of subscribers 2) high APRU subscribers churn-in
- Others : decreased due to decline(W5.3bn) in overseas business revenue

 Handset sales : increased by 108% YoY and 64% QoQ to W379.9bn, thanks to higher

 number of new subscribers(KTF only : MNP = 215thous. and 010 = 687thous.)

Operating Expenses

(Unit: W mn)

Description	1Q -04	1Q-03	YoY %	4Q -03	QoQ %
1. Labor	59,508	49,642	19.9%	49,279	20.8%
2. Fees	96,378	95,871	0.5%	94,030	2.5%
3. Interconnection	111,090	107,320	3.5%	119,805	-7.3%
4. Overseas call	1,526	1,294	18.0%	1,475	3.5%
5. Information charge (CP)	668	709	-5.8%	2,812	-76.3%
6. Rent	26,327	20,147	30.7%	29,912	-12.0%
7. Depreciations	259,140	200,322	29.4%	232,026	11.7%
8. Leased line	87,549	89,165	-1.8%	87,016	0.6%
9. Utilities	10,573	9,448	11.9%	11,442	-7.6%
10. Repair & maintenance	5,431	6,120	-11.2%	23,828	-77.2%
11. Lease	15,327	10,015	53.0%	10,795	42.0%
12. Marketing	237,132	168,563	40.7%	195,461	21.3%
13. Bad debt	4,969	11,575	-57.1%	15,217	-67.3%
14. Tax & obligations	15,201	15,693	-3.1%	17,900	-15.1%
15. USO	10,000	24,545	-59.3%	18,021	-155.5%
16. Others	18,960	18,338	3.4%	29,892	-36.6%
PCS related expenses	959,778	828,767	15.8%	902,867	6.3%
Cost of handsets	377,685	183,389	105.9%	229,326	64.7%
Total	1,337,463	1,012,156	32.1%	1,132,193	18.1%

PCS related operating expenses slightly increased by 6.3% QoQ and 16% YoY to W959.8bn in 1Q04. Including the cost of handset which soared by 106% YoY due to higher number of handset sales, total operating expenses increased by 32% YoY to W1,337.5bn in 1Q04.

 Labor : increased by 21% QoQ in 1Q04 due to compensation for employee promotions and New Year holiday salaries(W5.8bn)



- Depreciation: increased by 12% QoQ to W259.1bn, owing to higher depreciation expense from higher network investment <strengthening network quality & wider coverage of EV-DO> and amortization expense from 3G license fee (1Q04 – W23.4bn & 4Q03 – W7.8bn)
- Lease : increased by 42% QoQ, due to additional payment of W11.8bn/quarterly from 1Q04 arose from sales & lease back on W-CDMA equipment in 4Q03
- Marketing: increased by W68.6bn YoY and W41.7bn QoQ to W237.1bn
- Bad debt : declined by 67% QoQ to W5.0bn due to 3rd ABS issues(on receivables from 6.2mn subs) which enabled to record bad debt expenses into evaluation losses(W8.9bn in 1Q04) in non-operating
- USO: decreased due to changes in allotment

Interconnections

(Unit: W mn)

Description	1Q-04	1Q-03	YoY%	4Q-03	QoQ %
Revenue	194,074	195,963	-1.0%	211,678	-8.3%
LM	82,062	96,472	-14.9%	89,530	-8.3%
MM	112,012	99,492	12.6%	122,148	-8.3%
Expenses	111,090	107,320	3.5%	119,805	-7.3%
LM	19,345	19,494	-0.8%	21,034	-8.0%
MM	91,745	87,826	4.5%	98,772	-7.1%
Net Interconnection Income	82,985	88,643	-6.4%	91,872	-9.7%

Despite reflecting estimated interconnection rate cut (based on LRIC),

the interconnection revenue fell only 1% YoY to W194.1bn due to higher MM calls.

However, increase from interconnection expenses by 3.5% YoY to W111.1bn lowered net interconnection gains by 6.4% YoY to W83.0bn in1Q04.

Marketing Expenses

(Unit : W mn)

Description	1Q-04	1Q-03	YoY%	4Q-03	QoQ %
Commission	157,747	114,618	37.6%	122,709	28.6%
Promotion	41,289	23,106	78.7%	39,712	4.0%
Advertising	38,096	30,839	23.5%	33,040	15.3%
Total Marketing Cost	237,132	168,563	40.7%	195,461	21.3%

Marketing expenses increased by 41% YoY to W237.1bn in 1Q04, mainly for higher acquisition costs for MNP & 010 churn-in.



Acquisition cost: W79.5bn, Retention cost: W119.6bn, Advertising cost: W38.1bn

(Unit : W bn)

Description	1Q-04	1Q-03	YoY %	4Q-03	QoQ %
Acquistion	79	34	131.1%	47	68.3%
Commission	62	29	115.0%	39	60.5%
Promotion	17	5	218.2%	8	104.8%
Per Subs.(W)	88,111	69,488	26.8%	90,971	-3.1%
Retention	120	103	15.7%	115	3.8%
Commission	95	86	11.4%	84	13.7%
Promotion	24	18	36.6%	31	-22.8%
Advertising	38	31	23.5%	33	15.3%
Total Marketing Cost	237	169	40.7%	195	21.3%

EBITDA & Capex

(Unit : W mn)

Description	1Q -04	1Q -03	YoY %	4Q -03	QoQ %
EBITDA	361,561	396,596	-8.8%	382,315	-5.4%
EBITDA Margin	34.0%	38.7%	-4.7%p	36.3%	-2.3%p
Capex	305 bn	209 bn	45.9%	200 bn	52.5%

EBITDA decreased by 8.8% YoY to W361.6bn and EBITDA margin fell 4.7%p to 34.0%.

Capex. was W305.2bn(including deferred capex. from FY03): facilitate network investment for improving network and call quality.

Non-operating Items

(Unit: W mn)

Description	1Q-04	1Q-03	YoY %	4Q-03	QoQ %
Interest Income	2,117	1,986	6.6%	19,571	-89.2%
Interest Expenses	55,701	70,673	-21.2%	65,083	-14.4%
Net Interest Gains	53,584	68,687	-22.0%	45,512	17.7%
F/X related Gains	8,103	91	8810.3%	149	-5540.9%
F/X related Losses	930	10,424	-91.1%	19,900	-95.3%
Net F/X Gains	7,173	10,333	-169.4%	20,049	-135.8%
Other Gains	16,245	18,525	-12.3%	24,143	-32.7%
Other Losses	17,316	28,530	-39.3%	32,615	-46.9%
Net Others Gains	1,072	10,005	-89.3%	8,472	-87.4%
Total Non-Op. Gains	26,465	20,602	28.5%	43,565	-39.3%
Total Non-Op. Losses	73,947	109,627	-32.5%	117,598	-37.1%
Total Net Non-Op. Gains	47,483	89,025	-46.7%	74,033	-35.9%

Total net non-operating losses narrowed by 47% YoY and 36% QoQ to W47.5bn

- Interest income diminished due to onetime interest income of W17.1bn realized from ABS settlement in 4Q03 & interest expenses decreased to W55.7bn backed by lower interest rate and average interest bearing-debt
- 2. Net F/X gains from Korean Won's appreciation against Japanese Yen (Won/Yen = 11.18 in 4Q03 -> Won/Yen = 10.91 in 1Q04)
- 3. Losses on fixed asset disposal diminished to W1.2bn in 1Q04 vs. W17.5bn in 1Q03 & W9.6bn in 4Q03



Evaluation losses in investment of W8.9bn was recorded from 3rd ABS(revolving structure) in non-operating expense.

Income Tax

(Unit : W mn)

Description	1Q-04	1Q-03	YoY%	4Q-03	QoQ %
Pre-tax Income	57,127	106,362	-46.3%	78,760	-27.5%
Tax	8,444	14,208	-40.6%	452	1768.1%
Effective Tax Rate	14.8%	13.4%	1.4%p	0.6%	14.2%p

Tax benefit transferred from investment tax credit of W7.9bn and loss carry-forward of W2.9bn from KTM.com merger.

. Balance Sheet

As of March 31, 2004

(Unit: W mn)

Asset	8, 042, 425	Liabilities	5,041,181
Current	1,524,697	Current	2,567,204
Quick	1,358,702	Fixed	2,473,977
Inventory	165,995		
		Equity	3,001,243
Fixed	6,517,728	Capital	955,703
Investment	559,496	APIC	1,325,489
Tangible	4,747,452	Retained Earnings	803, 145
Intangible	1,210,780	Capital Adjustment	83,093

Debt/Equity ratio - 168% & Net Debt-Equity ratio - 103% as end of 1Q04

(Long-term payable for 3G license fee is not included)

(Debt/Equity ratio - 193% & Net Debt-Equity ratio - 123% as end of 1Q03)

Interesting Bearing Debt in 1Q04

(Unit : W bn)

Description	1Q -2004	4Q -2003	QoQ %
Intersting bearing	3,205	2,876	11.4%
Current portion	1,299	1,301	-0.2%
Net debt	3,105	2,858	-8.6%
Foreign currency denominated	(\$0.3mn) +	(\$0.4mn) +	(-\$0.1mn)
r oreign duriency denominated	(JPY23.6bn)	(JPY23.6bn)	

: Interesting-bearing debt : W350.0bn, current portion of LT debt : W949.4bn,

Bonds: W1,905.2bn



. Key Operating Data

Subscribers

(Unit: '000)

Description	1Q-03	2Q-03	3Q-03	4Q-03	1Q-04
Total No. of Subs	10,375	10,488	10,448	10,442	11,292
KT Resale	1,608	1,655	1,573	1,555	1,999
Quarterly Adds	781	657	561	618	1,480
Quarterly Churn-out	739	544	600	625	630
Net Adds	42	113	-40	-6.692	850
KTF-only (excluding KT Resale)	8,767	8,833	8,876	8,887	9,293
Quarterly Adds	495	513	514	519	902
Quarterly Churn-out	639	446	471	507	497
Net Adds	-143	66	42	11	406

Subscribers by Networks

(Unit: '000)

Description	1Q-03	2Q-03	3Q-03	4Q-03	1Q-04
EV-DO	92	223	437	816	1,719
1X	5,569	6,172	6,555	6,656	7,139
2G	4,715	4,093	3,456	2,969	2,434
Total	10,376	10,488	10,448	10,442	11,292
Fimm	310	545	874	1,330	2,629
Color Display	3,930	4,674	5,351	5,953	7,495

ARPU

(Unit : W)

ARPU	1Q-03	2Q-03	3Q-03	4Q-03	1Q-04
ARPU - exclude interconn.	30,229	31,267	30,864	30,632	30,774
ARPU - include interconn.	37,862	39,176	38,618	38,688	38,069
ARPU - include sign-up fee	38,218	39,569	39,010	39,081	38,813
Data ARPU - Net basis	3,102	3,296	3,493	3,744	4,168
% of sales	10.3%	10.5%	11.3%	12.2%	13.5%
Data ARPU - Gross basis	4,513	4,799	5,126	5,435	5,980
% of sales	14.6%	15.0%	16.2%	17.2%	18.9%

^{*} Excluding KT Resale subscribers



ARPU by Network

(Unit : W)

Des	Description 10		2Q-03	3Q-03	4Q-03	1Q-04
1X	data ARPU	4,767	4,476	4,395	4,240	4,107
	total ARPU	35,855	35,792	34,504	33,116	31,723
EV-DO	data ARPU	15,271	15,936	14,726	13,990	12,723
	total ARPU	51,583	54,479	52,202	49,983	48,624
2G	data ARPU	1,171	1,175	1,271	1,372	1,295
	total ARPU	23,470	23,489	22,252	21,090	19,607
Fimm	data ARPU	13,722	12,171	11,968	11,945	11,404
	total ARPU	48,786	47,066	46,127	45,288	44,780

^{*} Excluding interconnections, gross base and KT Resale subscribers

ARPU Comparison after Discount

(Unit: W)

Description	Jan-03	Feb-03	Mar-03	Jan-04	Feb-04	Mar-04
ARPU	30,495	29,169	31,024	30,313	30,274	31,733
(Discount)	1,545	1,392	1,526	1,909	2,040	2,248
ARPU after disct.	28,950	27,777	29,497	28,404	28,234	29,485

^{*} Excluding interconnections, sign-up fee and KT Resale subscribers

Maintained ARPU after discount compared to FY03

- Expanded EV-DO subscriber base & higher ARPU churn-in from MNP
- Despite 1) cut by 50% in CID service 2) launched unlimited price plans and LTDC
 - 3) expanded base for long-term discount



. Income Statement & Balance Sheet

KTF This material is not reviewed nor audited by external auditor, and reflecting pre-closing numbers

(Unit: W m)

2	2003. 1 - 3	2003. 1 - 3 2003. 4 - 6 2			2003.	10 - 12	2004.	1 - 3
Descriptions	Amount	Amou	ınt	Amount	Amo	ount	Amo	unt
. Total Sales	1,207	542	1,280,953	1,302,863		1,284,986		1,442,07
PCS Service	1,012,008	1,049,118	1,046	,183	1,038,075		1,051,762	
Activations	9,431	10,368	10	,397	10,475		20,298	
Monthly Fee	390,670	389,200	389	,950	394.301		414,178	
Airtime charge	295,078	311,615		,416	295,015		283,700	
Value-added service	107,797	116,935		,417	119,999		135,803	
(PCS discount)	(39,426)	(43,267)		,264)	(51,705)		(56,433)	
Interconnection	195,963	213,049		,143	211,678		194,074	
Resale	50,968	49,690		,466	56,455		58,503	
Fees from other services	1,527	1,529		,658	1,859		1,639	
Mt	13,033	42.002	44	,908	15,081		10,438	
Others Handset rental	13,033	12,892	14	0	15,081		10,438	
	-			-	-			
Overseas call	8,586	8,168		,977	5,731		5,851	
M-commerce	2,013	2,702		,283	1,868		1,685	
International Roaming	638	788		,021	1,103		927	
Other overseas service	432	470	3	,580	5,512		202	
K-merce Lottery	41	43		28	25		14	
M-Ad.	167	501	1	,683	705		933	
Credit card service	1,156	220		336	77		463	
Professional Sports					61		298	
landset	182,502	218,944		,772	231,829		379,873	
Handset	182,584	219,025	241	,881	231,913		381,215	
(Handset discount)	(82)	(81)		(109)	(84)		(1,342)	
. Operating Expense	1,012	156	1,054,090	1,096,130		1,132,193		1,337,46
Salary & Bonus	35,305	32,638	34	,006	32,791		43,746	
Fees for temporary employee	205	239		231	352		407	
Out-sourcing employee	2,183	1,637	1	,828	1,632		2,617	
Retirement	3,450	4,618	2	,575	5,696		4.047	
Fringe benefits & others							4,017	
	6,718	7,185		,797	6,559		7,148	
Rent		7,185	5	,797 ,481	6,559 29,912			
•	6,718 20,147	7,185 24,991	5 25	,481			7,148 26,327	
Rent Lease	6,718 20,147 10,015	7,185 24,991 10,015	5 25 10	,481 ,015	29,912 10,795		7,148 26,327 15,327	
Rent Lease Service fee & commission	6,718 20,147	7,185 24,991	5 25 10 94	,481 ,015 ,880	29,912		7,148 26,327 15,327 96,378	
Rent Lease Service fee & commission Depreciations	6,718 20,147 10,015 95,871 199,846	7,185 24,991 10,015 95,147 202,877	5 25 10 94	,481 ,015 ,880 ,050	29,912 10,795 94,030 223,198		7,148 26,327 15,327 96,378 234,771	
Rent Lease Service fee & commission Depreciations Amortizations	6,718 20,147 10,015 95,871 199,846 476	7,185 24,991 10,015 95,147 202,877 682	55 25 10 94 212	,481 ,015 ,880 ,050 818	29,912 10,795 94,030 223,198 8,828		7,148 26,327 15,327 96,378 234,771 24,369	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues	6,718 20,147 10,015 95,871 199,846 476 15,693	7,185 24,991 10,015 95,147 202,877 682 6,370	5 25 10 94 212	,481 ,015 ,880 ,050 818 ,676	29,912 10,795 94,030 223,198 8,828 17,900		7,148 26,327 15,327 96,378 234,771 24,369 15,201	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175	5 25 10 94 212	,481 ,015 ,880 ,050 818 ,676 ,005	29,912 10,795 94,030 223,198 8,828 17,900 2,122		7,148 26,327 15,327 96,378 234,771 24,369 15,201 1,829	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594	5 25 10 94 212 7 2	,481 ,015 ,880 ,050 818 ,676 ,005 491	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572		7,148 26,327 15,327 96,378 234,771 24,369 15,201 1,829 461	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance Interconnections	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845	5 25 10 94 212 7 2	,481 ,015 ,880 ,050 818 ,005 ,005 ,491 ,293	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805		7,148 26,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance Interconnections Overseas call cost	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320 1,294	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845 1,410	5 25 10 94 212 7 2 2 116	,481 ,015 ,880 ,050 818 ,676 ,005 491 ,293 ,540	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805 1,475		7,148 26,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090 1,526	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance Interconnections Overseas call cost Leased line cost	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320 1,294 89,165	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845 1,410 89,838	5 25 10 94 212 7 2 2 116	,481 ,015 ,880 ,050 818 ,676 ,005 491 ,293 ,540	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805 1,475 87,016		7,148 26,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090 1,526 87,549	
Rent Lease Service fee & commission Depreciations Tax & dues Fare Insurance Interconnections Overseas call cost Leased line cost CP info usage charge	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320 1,294 89,165 709	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845 1,410 89,838 839	5 25 100 94 212 7 7 2 116 18 89	,481 ,015 ,880 ,050 818 ,676 ,005 491 ,293 ,540 ,918	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805 1,475 87,016 2,812		7,148 26,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090 1,526 87,549 668	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance Interconnections Overseas call cost Leased line cost CP info usage charge Universal service obligations sharing	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320 1,294 89,165 709 24,545	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845 1,410 89,838 839 15,183	5 25 100 94 212 7 7 2 116 18 89	,481 ,015 ,880 ,050 ,818 ,676 ,005 ,491 ,293 ,540 ,918 ,752 ,819	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805 1,475 87,016 2,812 (18,021)		7,148 26,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090 1,526 87,549 668 10,000	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance Interconnections Overseas call cost Leased line cost CP info usage charge Universal service obligations sharing Vehicles	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320 1,294 89,165 709 24,545 421	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845 1,410 89,838 839 15,183 582	5 25 10 94 212 7 2 116 1 89	,481 ,015 ,880 ,050 ,818 ,676 ,005 ,491 ,293 ,540 ,918 ,752 ,819	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805 1,475 87,016 2,812 (18,021)		7,148 26,327 15,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090 1,526 87,549 668 10,000 481	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance Interconnections Overseas call cost Leased line cost CP info usage charge Universal service obligations sharing Vehicles Educations	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320 1,294 89,165 709 24,545 421 1,612	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845 1,410 89,838 839 15,183 582 1,528	55 255 110 94 212 7 7 2 116 11 89	,481 ,015 ,880 ,050 ,818 ,676 ,005 ,491 ,293 ,540 ,918 ,752 ,819 ,486 ,499	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805 1,475 87,016 2,812 (18,021) 470 1,965		7,148 26,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090 1,526 87,549 668 10,000 481 1,386	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance Interconnections Overseas call cost Leased line cost CP info usage charge Universal service obligations sharing Vehicles Educations Ordinary R&D	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320 1,294 89,165 709 24,545 421 1,612 2,279	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845 1,410 89,838 839 15,183 582 1,528 5,215	55 255 110 94 212 7 7 2 116 11 89	,481 ,015 ,880 ,050 ,818 ,676 ,005 ,491 ,293 ,540 ,918 ,752 ,819 ,486 ,499 ,691	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805 1,475 87,016 2,812 (18,021) 470 1,965 7,474		7,148 26,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090 1,526 87,549 668 10,000 481 1,386 1,655	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance Interconnections Overseas call cost Leased line cost CP info usage charge Universal service obligations sharing Vehicles Educations Ordinary R&D Awards	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320 1,294 89,165 709 24,545 421 1,612 2,279 170	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845 1,410 89,838 839 15,183 582 1,528 5,215 1,447	55 255 110 94 212 7 7 2 116 11 89	,481 ,015 ,880 ,050 ,818 ,676 ,005 ,491 ,293 ,540 ,918 ,752 ,819 ,486 ,499 ,691 ,371	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805 1,475 87,016 2,812 (18,021) 470 1,965 7,474		7,148 26,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090 1,526 87,549 668 10,000 481 1,386 1,655 187	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance Interconnections Overseas call cost Leased line cost CP info usage charge Universal service obligations sharing Vehicles Educations Ordinary R&D Awards Entertainment	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320 1,294 89,165 709 24,545 421 1,612 2,279 170 349	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845 1,410 89,838 839 15,183 582 1,528 5,215 1,447 384	5 25 10 94 212 7 2 116 1 1 89 15	,481 ,015 ,880 ,050 ,818 ,676 ,005 ,491 ,293 ,540 ,918 ,752 ,819 ,486 ,499 ,691 ,371 ,352	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805 1,475 87,016 2,812 (18,021) 470 1,965 7,474 284		7,148 26,327 15,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090 1,526 87,549 668 10,000 481 1,386 1,655 187 339	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance Interconnections Overseas call cost Leased line cost CP info usage charge Universal service obligations sharing Vehicles Educations Ordinary R&D Awards Entertainment Sales commission	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320 1,294 89,165 709 24,545 421 1,612 2,279 170 349 114,618	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845 1,410 89,838 839 15,183 582 1,528 5,215 1,447 384	55 255 100 94 212 7 7 2 116 118 89 15	,481 ,015 ,880 ,050 ,818 ,676 ,005 ,491 ,293 ,540 ,918 ,752 ,819 ,486 ,499 ,691 ,371 ,371 ,352	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805 1,475 87,016 2,812 (18,021) 470 1,965 7,474 284 353 122,709		7,148 26,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090 1,526 87,549 668 10,000 481 1,336 1,655 187 339 157,747	
Rent Lease Service fee & commission Depreciations Amortizations Tax & dues Fare Insurance Interconnections Overseas call cost Leased line cost CP info usage charge Universal service obligations sharing Vehicles Educations Ordinary R&D Awards Entertainment	6,718 20,147 10,015 95,871 199,846 476 15,693 1,673 263 107,320 1,294 89,165 709 24,545 421 1,612 2,279 170 349	7,185 24,991 10,015 95,147 202,877 682 6,370 2,175 594 120,845 1,410 89,838 839 15,183 582 1,528 5,215 1,447 384	55 255 100 944 212 77 2 2 1166 1 1 89 15	,481 ,015 ,880 ,050 ,818 ,676 ,005 ,491 ,293 ,540 ,918 ,752 ,819 ,486 ,499 ,691 ,371 ,352	29,912 10,795 94,030 223,198 8,828 17,900 2,122 572 119,805 1,475 87,016 2,812 (18,021) 470 1,965 7,474 284		7,148 26,327 15,327 15,327 96,378 234,771 24,369 15,201 1,829 461 111,090 1,526 87,549 668 10,000 481 1,386 1,655 187 339	



Burnete flore	2003.	1 - 3	2003.	4 - 6	2003.	.7-9	2003.	10 - 12	2004.	1 - 3
Description	Amo	unt	Amount		Amount		Amount		Amount	
Bad Debt	11,575		13,397		12,574		15,217		4,969	
Travel & Car fare	1,073		1,093		1,334		1,385		984	
Utilities	9.448		9.911		13,062		11.442		10.573	
Communications	7,584		7,277		7,111		7,261		6,959	
Repair & Maintenance	6,120		14,138		15,280		23,828		5,431	
Office supplies	2,469		2,521		2,625		3,363		3,679	
Other researchs	775		1,940		2,353		3.248		468	
Book & Printing	140		264		266		136		395	
Conference & managerial events	1,312		1,408		1,411		1.761		1,710	
Cost of Handset sold	183,389		217,982		239.905		229.326		377,685	
Others	0		0		2.680		1,748		0	
					,		, .			
.Operating Income		195,387		226,863		206,733		152,793		104,61
		·		·		·		Ĺ		,
.Non-operating gains		20,602		17,568		13,002		43,565		26,465
Interest	1,986		1,772		766		19,571		2,117	
Disposition of short-term sales securities	3		105		206		22		206	
Evaluation of short-term sales securities	0		67		(39)		(28)		143	
Disposition of Available-for-sale securities							7,058		0	
Evaluation of Available-for-sale securities							3,579		0	
Dividend	95		651		0		0		84	
Rent	1,179		2,161		2,303		5,358		2,569	
Equity method evaluation	3,635		(110)		0		(3,525)		2,983	
FX transactions	77		342		202		108		942	
FX translations	14		1,304		(983)		(257)		7,161	
Disposition of Investment	0		2,275		0		0		0	
Disposition of tangible asset	1,147		26		20		86		3	
Disposition of Intangible asset	18		0		0		0		0	
Forward contract			2		0		0		0	
Tax refund									1,162	
Others	5,958		2,067		3,837		4,760		1,991	
Miscellaneous gains	6,489		6,907		6,690		6,832		7,103	
.Non-operating losses		109,627		90,893		99,312		117,598		73,947
Interest	70,673		71,002		66,233		65,083		55,701	
FX transactions	42		48		37		34		699	
FX translations	10,382		(10,378)		7,723		19,866		231	
Donation	5,092		2,818		2,148		2,416		3,107	
Equity method evaluation	0		3,290		586		(2,235)		875	
Disposition of short-term sales securities	1,742		65		0		275		0	
Evaluation of short-term sales securities	265		(39)		22		(248)		0	
Evaluation of Inventories	0		61		0		666		0	
Disposition of Investment	1,338		0		0		10,768		0	
Evaluation of Investment securities	2,280		0		0		0		8,853	
Disposition of Tangible asset	17,508		22,487		22,197		9,632		1,228	
Disposition of Intangible asset	25		4		7		10		2	
Loss from financial derivatives			21		0		34		0	
Loss sharing for overseas call	0		395		0		0		0	
Others	24		514		180		993		578	
Loss from disaster	0		0		0		11		0	
Selling Trade receivable-ABS	0		0		0		10,103		2,334	
			604		178		191		340	



Description	2003.	2003. 1 - 3		2003. 4 - 6		2003.7-9		10 - 12	2004. 1 - 3	
Description	Amo	ount Amount		ount	Amount		Amount		Amount	
.Ordinary Income		106,362		153,539		120,423		78,760		57,127
.Extra-ordinary gain		0		0		0		0		0
.Extra-ordinary loss		0		0		0		0		0
.Extra-ordinary loss		106,362		153,539		120,423		78,760		57,127
.Tax		14,208		20,656		16,340		452		8,444
Income tax	14,208		20,656		16,340		452		8,444	
income ax	11,200		20,000		10,010		.02		0,111	
. Net Income		92,153		132,883		104,083		78,307		48,683
EBITDA		396,596		429,460		417,734		382,315		361,561
EBITDA Margin		38.7%		40.4%		39.3%		36.3%		34.0%

KT Resale related VAS service charged income of W1,329mn that booked in 4Q03 is divided quarterly for comparison.



As of March 31, 2004 This material is not reviewed nor audited by external auditor, and reflecting pre-closing numbers.

(Unit: W mn)

	1Q-2004	4Q-2003	1Q-2003		1Q-2004	4Q-2003	1Q-2003
Assets	8,042,425	7,591,888	8,267,525	Liabilities	5,041,181	4,450,754	5,449,272
Current	1,524,697	1,112,195	1,813,045	Current	2,567,204	2,315,691	2,761,899
Quick	1,358,702	948,550	1,659,663				
Cash	63,608	10,737	94,841	Trade payable	332,172	195,947	222,518
Short-term financial investme	ent		280,000	Other payable	620,732	584,112	558,170
Avalable-for-sale Securit	35,802	7,272	34,455	Short-term borrowings	350,000	250,000	660,000
Trade receivables	1,138,380	823,728	1,093,980	Advances from customer	19,711	14,222	16,443
Other receivables	66,811	67,475	78,371	Withholdings	105,547	74,784	113,464
Short-term loans	7,094	7,795	8,592	Accrued expenses	88,353	110,996	69,254
Advanced payment	26,992	17,656	37,356	Current portion of	949,411	1,050,532	1,088,625
Prepaid expenses	19,262	13,319	25,211	Long-term debt			
Accrued income	641	464	6,855	_			
Others	112	104	1	Unpaid income tax	7,141	35,097	31,319
				Unpaid dividend	94,137		
				Others			2,106
Inventory	165,995	163,646	153,382				
Non-current	6,517,728	6,479,693	6,454,481	Non-Current	2,473,977	2,135,063	2,687,37
				Bonds	1,905,150	1,575,153	2,139,49
Investment	559,496	572,112	473,444	Long-term borrowings	E00.000	E10 T01	======
Long-term financial inves	21	46	59	Long-term payables	523,293	518,761	505,60
Investment securities	75,210	75,865	100,106	Others	45,533	41,149	42,270
Equity method security	8,581	6,432	9,354				
Hold-to-maturity	76,665	99,914					
Long-term loans	55,965	51,121	43,238				
Guarantee deposit	241,348	235,727	228,437				
Deferred income tax	92,955	94,257	83,445				
Others	8,751	8,751	8,805	Equity	3,001,243	3,141,134	2,818,253
Tangible	4,747,452	4,677,035	4,752,878				
Land	122,689	122,712	123,507	Capital Stock	955,703	955,703	955,703
Buildings	187,065	189,089	179,926				
Structure	66,036	66,097	64,270	APIC	1,325,489	1,325,489	1,325,489
Equipment & Machinery	3,929,839	3,689,767	3,547,676				
Vehicles	5,214	5,735	6,986	Retained Earnings	803,145	946,898	631,625
Construction in progress	144,920	354,668	592,003	1			
Others	291,688	248,967	238,510	Capital Adjustment	(83,093)	(86,955)	(94,563
Intagible	1,210,780	1,230,545	1,228,159				