

# FY2005 3Q Earnings Release

KT Freetel Co., Ltd.

- This material is on FY2005-3Q pre-closing result which is not reviewed nor audited by external auditor. And the more, all the numbers herein are still under the risk of material change according to accounting closing of company. Therefore, we will reannounce the financial result as soon as we finish the internal closing.
- This material contains forward-looking statements. These forward-looking statements are subject to risks, uncertainties and assumptions, some of which are beyond our control. Actual results may differ materially from those expressed or implied by these forward-looking statements. Because of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this presentation might not occur in the way we expect, or at all. You should not place undue reliance on any forward-looking information.
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## 1. Financial Highlights

#### [ Summary of Financial Statement & Key Ratios]

(Unit: W mn)

	04-3Q	05-2Q	05-3Q	QoQ	YoY
PCS Revenue	1,168,599	1,241,651	1,266,907	2.0%	8.4%
PCS Cost	1,022,343	1,024,597	1,076,338	5.0%	5.3%
Operating Profit	154,465	222,227	197,996	-10.9%	28.2%
Excluding Handset Profit	146,257	217,054	190,569	-12.2%	30.3%
EBITDA	422,644	500,812	475,113	-5.1%	12.4%
Non-op. Revenue	31,936	20,884	21,325	2.1%	-33.2%
Non-op. Expense	89,041	75,001	73,990	-1.3%	-16.9%
Recurring Profit	97,361	168,110	145,331	-13.6%	49.3%
Extraordinary Gain	-	-	_		
Extraordinary Loss	_	_	_		
Pretax Profit	97,361	168,110	145,331	-13.6%	49.3%
Tax	5,634	17,609	15,231	-13.5%	170.4%
Net Profit	91,728	150,500	130,100	-13.6%	41.8%

Key Ratios	04-3Q	05-2Q	05-3Q	QoQ	YoY
☐ Marketing/PCS revenue	21.4%	18.7%	19.9%	1.2%p	−1.5%p
☐ Operating Margin	12.5%	17.5%	15.0%	-2.5%p	2.5%p
☐ EBITDA Margin	36.2%	40.3%	37.5%	-2.8%p	1.3%p
☐ Net Profit Margin	7.8%	12.1%	10.3%	-1.8%p	2.5%p
☐ Effective Tax Rate	5.8%	10.5%	10.5%	_	4.7%p
☐ Net Debt Ratio	108.7%	72.7%	58.1%	-14.6%p	-50.6%p
Net Debt Ratio-Including accrued payment of spectrum	125.7%	88.9%	73.9%	-15.0%p	−51.8%p
☐ Debt Ratio	160.9%	122.7%	115.0%	−7.7%p	-45.9%p

- A. PCS revenue increased by 2.0% QoQ and 8.4% YoY.
  - 1) Despite the tariff cut in September FY04 and seasonal effect, PCS revenue grew due to ARPU and net subscriber growth.
- B. Operating profit decreased by 10.9% QoQ, but increased by 28.2% YoY. EBITDA margin deteriorated by 2.8%p QoQ, but enhanced by 1.3%p YoY.
  - 1) Operating profit and EBITDA fell QoQ mainly due to increased number of gross addition and accordingly increased marketing cost over revenue.
  - 2) Despite 62.5% growth of gross addition compared to 3Q last year, profitability improved YoY thanks to revenue growth and decrease of marketing cost over revenue.
- C. Net profit decreased by 13.6% QoQ but increased by 41.8% YoY
  - Net profit decreased by 13.6% to ₩ 130.1 bn due to increased portion of marketing cost, penalty and loss on fixed asset disposal.
  - 2) Sharp YoY increase of net profit was due to revenue growth and decreased marketing cost over revenue.



#### II. Sales

[ Sales Breakdown ] (Unit: W mn)

		04-3Q	05-2Q	05-3Q	QoQ	YoY
PCS Reven	ue	1,168,599	1,241,651	1,266,907	2.0%	8.4%
Voice Reve	nue	925,331	974,647	980,899	0.6%	6.0%
	Monthly fee	411,348	419,315	423,723	1.1%	3.0%
	Airtime Charge	297,470	313,653	306,952	-2.1%	3.2%
	VAS	36,283	38,764	41,314	6.6%	13.9%
	Interconnection	225, 174	249,718	254, 155	1.8%	12.9%
	Others	5,965	7,472	7,744	3.6%	29.8%
	Sales Discount	(50,909)	(54,275)	(52,990)	-2.4%	4.1%
Data Reven	nue	137,653	148,073	156,982	6.0%	14.0%
	Monthly fee	32,586	38,326	39,912	4.1%	22.5%
	Messaging	31,498	37,652	39,225	4.2%	24.5%
	Airtime Charge	80,691	60,604	63,883	5.4%	-20.8%
	Sales Discount	(18,602)	(660)	(228)	-65.5%	-98.8%
	Contents	8,062	8,761	10,610	21.1%	31.6%
	Others	3,417	3,385	3,570	5.5%	4.5%
KT Resale		89,744	99,557	105,994	6.5%	18.1%
Others		15,872	19,374	23,032	18.9%	45.1%
	Sign-up Fee	13,272	17,552	21,074	20.1%	58.8%
	Others	2,600	1,822	1,958	7.5%	-24.7%
Handset Sa	ales	289,664	216,582	305,378	41.0%	5.4%
Total Sales	3	1,458,263	1,458,233	1,572,285	7.8%	7.8%

#### A. PCS revenue:

- 1) Mainly due to subscriber growth, PCS revenue increased 2% QoQ, despite a slight ARPU decrease from seasonal effect.
- 2) Despite the tariff cut last year, PCS revenue increased 8.4% YoY due to total subscriber growth and high ARPU subscriber growth, positive effects of MNP.

#### B. Sign-up fee:

1) Increased 20.1% QoQ, 58.8% YoY due to increased gross addition of subscribers.

#### C. Voice revenue:

1) Despite the tariff cut last year, monthly fee and airtime charge, together, increased 3.1% YoY due to the positive effect of MNP and slight decrease of 0.3% QoQ is due to seasonality.

#### D. Data revenue:

1) 6% QoQ increase and 14% YoY increase are attributed to subscriber growth including subscriber migration to VOD and EV-DO contribution of newly launched data services: Dosirak(MP3), Kways, Pop-up, Mobile Cyworld etc.



(Unit: W mn)

#### E. KT resale:

1) Despite that the accumulated number of subscribers decreased 0.5% QoQ, resale revenue increased 6.5% QoQ due to underestimation in 2Q 05. Owing to subscriber and ARPU growth , resale revenue increased by 18.1% YoY.

#### F. Handset sales:

1) Increased 41% QoQ and 5.4% YoY due to enlarged gross addition and handset replacement.

### **III. Operating Expenses**

[ Operating Expenses Breakdown ]

	04-3Q	05-2Q	05-3Q	QoQ	YoY
1. Labor	57,596	48,815	57,405	17.6%	-0.3%
2. Fees	104,007	99,027	100,066	1.0%	-3.8%
3. Interconnection	128,587	149,985	153,761	2.5%	19.6%
4. International calls	1,423	2,035	2,275	11.8%	59.9%
5. Contents Charge(CP)	595	893	903	1.1%	51.7%
6. Rent	27,101	28,361	28,612	0.9%	5.6%
7. Depreciation/Amortization	276,387	283,759	284,544	0.3%	3.0%
8. Leased line	89,442	88,976	90,286	1.5%	0.9%
9. Utilities	14,818	12,117	16,552	36.6%	11.7%
10. Repair & Maintenance	15,653	18,754	18,779	0.1%	20.0%
11. Lease	15,327	15,327	15,327	0.0%	0.0%
12. Marketing	250,433	232,253	252,627	8.8%	0.9%
13. Bad debt	2,971	5,667	9,434	66.5%	217.5%
14. Tax & Dues	7,459	7,467	14,173	89.8%	90.0%
15. USO	10,000	10,000	10,000	0.0%	0.0%
16. Others	20,544	21,162	21,595	2.0%	5.1%
PCS related expense	1,022,343	1,024,597	1,076,338	5.0%	5.3%

#### A. Labor cost:

1) 17.6% increase was mainly due to the Chusok incentive payout.

#### B. Interconnection:

1) Interconnection expense increased by 2.5% QoQ and by 19.6% YoY because of underestimation in previous quarter despite slight decrease of outgoing traffic.

#### C. International calls:

1) Increased by 59.9% YoY from escalated international call revenue.



#### D. Bad debt:

- 1) Bad debt increased 66.5% compared to previous quarter that had unexpected receipt of payments from trade receivables that had been written off.
- 2) As the evaluation loss of matured security from ABS decreased, bad debt amount increased 217.5% YoY.

#### E. Tax & dues:

1) Increased by 89.8% QoQ because of the ₩ 5.3 bn penalty for breaching handset subsidy ban.

### IV. Interconnection Revenue & Expense

[ Interconnection Revenue & Expense ]

(Unit: W mn)

	04-3Q	05-2Q	05-3Q	QoQ	YoY
Interconnection Revenue	225,174	249,723	254,165	1.8%	12.9%
LM	92,426	85,193	90,798	6.6%	-1.8%
MM	132,748	164,530	163,367	-0.7%	23.1%
Interconnection Expense	128,587	149,985	153,761	2.5%	19.6%
LM	26,548	27,102	27,399	1.1%	3.2%
MM	102,039	122,883	126,361	2.8%	23.8%
Net Interconnection Income	96,588	99,738	100,404	0.7%	4.0%
LM	65,878	58,090	63,398	9.1%	-3.8%
MM	30,709	41,648	37,005	-11.1%	20.5%

- A. Total interconnection revenue increased by 1.8% QoQ and 12.9% YoY due to increased incoming traffic.
- B. LM interconnection revenue increased by 6.6% due to slight increase of LM incoming traffic and reflection of the underestimated amount in previous quarter, but decreased by 1.8% YoY due to interconnection rate cut.
  - MM interconnection revenue increased by 23.1% YoY due to increased traffic.
- C. Interconnection expense increased by 2.5% QoQ due to underestimation in previous quarter despite marginal decrease of outgoing traffic.
  - Net interconnection income increased 0.7% QoQ and 4% YoY.



## **V. Marketing Cost**

[ Marketing Cost Breakdown ]

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	04-3Q	05-2Q	05-3Q	QoQ	YoY
Commission	182,976	174,358	196,173	12.5%	7.2%
Promotion	38,441	30,371	31,768	4.6%	-17.4%
Advertising	29,016	27,524	24,685	-10.3%	-14.9%
Total Marketing Cost	250,433	232,253	252,627	8.8%	0.9%

	04-3Q	05-2Q	05-3Q	QoQ	YoY
Acquisition	62,504	90,836	100,751	10.9%	61.2%
Commission	55,529	88,563	97,877	10.5%	76.3%
Promotion	6,975	2,273	2,874	26.5%	-58.8%
Per Sub. (W)	105,051	112,858	104,213	-7.7%	-0.8%
Retention	158,913	113,894	127,190	11.7%	-20.0%
Commission	127,448	85,795	98,296	14.6%	-22.9%
Promotion	31,466	28,098	28,894	2.8%	-8.2%
Advertising	29,016	27,524	24,685	-10.3%	-14.9%
Total Marketing Cost	250,433	232,253	252,627	8.8%	0.9%

#### A. Subscriber acquisition cost:

1) Although acquisition cost per subscriber declined, due to enlarged gross addition, total acquisition cost increased 10.9% QoQ.

#### B. Subscriber retention cost:

- 1) Increased by 11.7% QoQ due to enlarged number of handset replacement.
- 2) Decreased 20% compared to 3<sup>rd</sup> quarter last year, when KTF was exposed to two-way MNP.

## **VI. Non-Operating Income & Expense**

#### [ Non-Operating Items ]

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		04-3Q	'05-1Q	05-2Q	05-3Q	QoQ	YoY
Interest Income		693	1,926	2,210	2,525	14.2%	264.4%
Interest Expense		55,747	48,767	48,439	44,973	-7.2%	-19.3%
Net Interes	t Income	(55,054)	(46,841)	(46,229)	(42,449)	-8.2%	-22.9%
F/X Related Gains		4,084	7,314	3,563	731	-79.5%	-82.1%
F/X Related Losses		100	261	58	395	579.1%	296.2%
Net F/X Ga	ins	3,985	7,053	3,505	337	-90.4%	-91.6%
Other Gains		27,159	82,687	15,111	18,069	19.6%	-33.5%
Other Losses		33,194	58,282	26,504	28,622	8.0%	-13.8%
Net Other (	Gains	(6,035)	24,404	(11,393)	(10,553)	-7.4%	74.9%
Total Non-op. Gains		31,936	91,927	20,884	21,325	2.1%	-33.2%
otal Non-op. Losses		89,041	107,310	75,001	73,990	-1.3%	-16.9%
Total Net N	on-op. Gains	(57,104)	(15,384)	(54,117)	(52,665)	-2.7%	-7.8%



#### A. Net interest gain:

1) Net interest gain fell by 8.2% QoQ and 22.9% YoY due to continuous reduction in interest bearing debt and increase of interest income.

#### B. Net F/X gain:

1) Net F/X gain decreased by 90.4% from Korean won's depreciation against Japanese Yen.

#### C. Net other gains:

1) Incorporated ₩16.2 bn loss from fixed asset disposal. – Disposal of obsolete networks.

## **VIII. EBITDA Margin & Capex**

(Unit: W mn)

	04-3Q	05-2Q	05-3Q	QoQ	YoY
D&A	276,387	283,759	284,544	0.3%	3.0%
EBITDA	422,644	500,812	475,113	-5.1%	12.4%
EBITDA Margin	36.2%	40.3%	37.5%	-2.8%p	1.3%p
Capex	154,233	150,240	125,521	-16.5%	-18.6%

- A. Depreciation and amortization stood at the level of previous quarter, but increased by 3% YoY. Capex spending decreased by 16.5% QoQ to ₩ 125.5 bn.
- B. EBITDA decreased by 5.1% QoQ as marketing expense increased.



#### VIII. Balance Sheet

(Unit: W mn)

	05-3Q	05-2Q		05-3Q	05-2Q
Asset	7,561,775	7,542,969	Liability	4,045,156	4, 155, 196
Current	1,992,050	1,775,310	Current	1,755,167	1,871,700
Quick	1,805,919	1,534,488	Fixed	2,289,988	2, 283, 496
Inventory	186, 131	240,822			
			Equity	3,516,620	3,387,773
Fixed	5,569,726	5,767,658	Paid in Capital	955,703	955, 703
Investment	444,524	467,274	APIC	1,325,489	1,325,489
Tangible	4,058,712	4,209,034	Retained Earning	1,322,944	1, 192, 844
Intangible	1,066,490	1,091,351	Capital Adjustment	△87,515	△86,262

- A. Debt-equity ratio improved by 7.7%p QoQ to 115% while net debt to equity ratio improved by 14.6% to 58%. Accrued payments from W-CDMA spectrum license are excluded from net debt. (when included, net debt to equity ratio stands at 74%)
- B. Inventory asset decreased 22.7% QoQ and 24.5% YoY because of handset inventory reduction.

#### [ Interest Bearing Debt Breakdown ]

(Unit: W mn)

	05-3Q	05-2Q	QoQ
Interest Bearing Debt	2,409,680	2,606,819	-7.6%
Payable within 1 year	713,054	933,112	-23.6%
Net Debt	2,043,998	2,462,086	-16.9%
Foreign Debt	47억엔	47억엔	_

A. Interest bearing debt consists of ₩ 733.3 bn in current portion of long-term debt and ₩ 1.676 tn in debentures after excluding accrued payments from WCDMA spectrum license of ₩ 554.1bn.



## IX. Operational Results

A. Subscribers (Unit: Thousands)

	04-3Q	04-4Q	05-1Q	05-2Q	05-3Q
Total No. of Subs	11,709	11,729	12,042	12,166	12,279
KT Resale	2,234	2,230	2,473	2,526	2,512
Quarterly adds	681	795	1,290	1,011	1,139
Quarterly churn-outs	918	775	977	887	1,025
Net adds	-237	20	313	124	114
Excluding KT resale	9,476	9,499	9,569	9,640	9,767
Quarterly adds	595	663	894	805	967
Quarterly churn-outs	765	639	824	734	839
Net adds	-170	23	70	71	127

#### B. Subscribers by Network

(Unit: Thousands)

		04-3Q	04-4Q	05-1Q	05-2Q	05-3Q
EV-DO		2,760	3,055	3,512	3,852	4,225
	VOD	770	835	938	1,106	1,360
1X		7,482	7,440	7,537	7,492	7,367
2G		1,467	1,234	993	822	687
	Total	11,709	11,729	12,042	12,166	12,279

<sup>\*</sup> Including KT resale

#### C. ARPU

(Unit: Won)

		04-3Q	04-4Q	05-1Q	05-2Q	05-3Q
After	ARPU-exclude interconn.	29,622	30,147	29,437	30,331	30,350
Discount	ARPU-include interconn.	37,484	38,578	37,521	39,071	38,827
Net-based	Data ARPU	4,919	5,144	5,028	5,154	5,394
	Proportion to total ARPU	17%	17%	17%	17%	18%
Gross-bas	e Data ARPU	5,872	6,102	6,092	6,166	6,425
	Proportion to total ARPU	20%	20%	21%	20%	21%

<sup>\*</sup> Excluding KT resale



## D. ARPU by Network

(Unit: Won)

		04-3Q	04-4Q	05-1Q	05-2Q	05-3Q
1X	Data ARPU	4,463	4,527	4,510	4,401	4,497
	Total ARPU	31,248	31,377	30,431	31,069	30,798
EV-DO	Data ARPU	10,036	9,087	8,093	7,388	7,399
	Total ARPU	44,686	43,430	40,493	40,366	39,915
VOD	Data ARPU	12,845	11,732	10,499	9,486	10,417
	Total ARPU	49,695	48,014	44,629	43,837	44,962
2G	Data ARPU	1,543	2,226	1,930	1,669	1,876
	Total ARPU	16,952	16,660	15,484	15,011	14,069

<sup>\*</sup> Excluding KT resale and interconnection, Gross based



#### #Appendix 1 : Income Statement

\* This material is not reviewed nor audited by external auditor and reflecting pre-closing numbers. Use for analysis purpose only.

KTF Descriptions		7~9		10 ~ 12	2005.		2005.		2005.	
Воотрано	Am	ount	Am ount		Amount		Amount		Am ount	
I . Total Sales		1,458,263		1,438,289		1,469,166		1,458,233		1,572,285
PCS Service	1,158,409		1,173,290		1,193,317		1,230,690		1,255,351	
Activations	13,272		14,717		20,258		17,552		21,074	
Monthly Fee	443,934		438,990		448,122		457,641		463,635	
							2000 Det 12 (2000)			
Airtim e charge	297,470		318,140		294,107		313,653		306,952	
Value-added service	156,534		159,520		141,742		145,781		155,032	
(PCS discount)	(69,510)		(73,440)		(52,523)		(54,935)		(53,218)	
Interconnection	225,174		228,808		240,611		249,723		254,165	
Resale	89,744		84,692		99,157		99,557		105,994	
Fees from other services	1,791		1,863		1,842		1,718		1,716	
Other Services	10,190		11,078		10,694		10,961		11,556	
Handset rental	336		337		120		68		82	
	600 (0000000)		101100000000		A01.27970 1.00				194111111111111111111111111111111111111	
Overseas call	4,401		5,052		5,597		5,742		5,639	
M-commerce	2,039		2,081		2,186		2,151		2,168	
International Roam ing	1,126		1,293		1,074		1,417		1,607	
Other overseas service	231		842		249		295		231	
K-merce Lottery	39		68		60		55		67	
M-Merce Lowery M-Ad.	741		931		670		668		889	
			400,000,000		1000000		10000		2.75.0	
Credit card service	1,044		316		335		330		639	
MNP port-out service	8		6		9		9		9	
Professional Sports	225		353		394		226		225	
Handset	289,664		235,921		265,155		216,582		305,378	
Handset	290,452		254,502		265,634		217,331		306,493	
(Handset discount)	(788)		(581)		(480)		(749)		(1,115)	
		4 000 700	320000	4 070 000	and the same of	4 070 000	1.30.00	4 000 000	118001000	4 074 000
II. Operating Expense		1,303,798		1,270,228	ii .	1,279,030		1,236,006		1,374,290
Salary & Bonus	41,836		44,012		43,679		33,962		41,919	
Fees for temporary employee	440		251		260		250		191	
Out-sourcing employee	2,249		1,991		2,309		1,680		2,210	
Retirement	2,310		3,652				2,627		2,820	
	30.00000000		450053001-000		5,214		VID. 100 CO.		5000 \$100 bidge	
Fringe benefits & others	6,146		7,739		6,816		7,455		6,899	
Rent	27,101		29,770		27,118		28,361		28,612	
Lease	15,327		15,327		15,327		15,327		15,327	
Service fee & commission	104,008		103,157		95,196		99,027		100,066	
Depreciations	251,927		258,218		261,213		259,218		258,878	
Amortizations	24,461		24,472		24,503		24,541		25,665	
	77-27-25-25-25-25-25-25-25-25-25-25-25-25-25-								02000000000	
Tax & dues	7,459		9,387		13,519		7,467		14,173	
Fare	1,291		2,648		1,234		2,308		2,214	
Insurance	321		423		381		356		371	
Interconnections	128,587		144,500		142,345		149,985		153,761	
Overseas call cost	1,423		1,646		1,843		2,035		2,275	
Leased line cost	89,442		87,243		91,667		88,976		90,286	
	595		585		742		893		903	
CP info usage charge	A		3,505						200000000000000000000000000000000000000	
Universal service obligations sharing	10,000		557		10,000		10,000		10,000	
Vehicles	550		540		489		581		619	
Educations	1,966		2,309		1,711		1,871		2,214	
Ordinary R &D	2,737		4,403		475		1,130		3,401	
Awards	2,648		374		1,035		970		1,351	
Entertainment	613		511		427		494		498	
	45 (50 FE) 10 (40 FE) 10 (40 FE)		CONTRACTOR CONTRACTOR						100 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
Sales commission	182,976		158,394		167,163		174,359		196,173	
Sales promotions	38,441		39,893		28,345		30,371		31,768	
Advertisement	29,016		26,062		25,261		27,524		24,685	
Bad Debt	2,971		13,587		9,781		5,667		9,434	
Travel & Car fare	1,137		1,435		1,387		1,449		1,296	
Utilities	14,818		12,674		12,097		12,117		16,552	
	5465000000									
Communications	7,495		7,357		7,911		7,574		7,420	
Repair & Maintenance	15,653		18,806		13,087		18,754		18,779	
Office supplies	2,744		3,368		2,802		2,894		2,454	
Other researchs	1,443		1,783		805		2,334		1,358	
Book & Printing	227		172		167		285		175	
Conference & managerial events	1,950		1,833		1,647		1,756		1,790	
Cost of Hands et sold	281,455	1	243,149	1	261,073		211,409		297,952	
Others	35	ı	0	I	0	1	0	I	0	I



Descriptions	2004.	7~9	2004.	10 ~ 12	2005.	1~3	2005.	4~6	2005.	7~9
Descriptions	Amo	ount	Amo		Amount		Amount		Amo	ount
III,Operating Income		154,465		168,060		190,136		222,227		197,996
IV.Non-operating gains		31,936		28,321		91,927		20,884		21,325
name to the day										
Interest	693		8,634		1,926		2,210		2,525	
Disposition of short-term sales securities	0		0		0		0		330	
Evaluation of short-term sales securities	0		0		. 0		300		0	
Disposition of Available-for-sale securities	0		0		7,735		54		0	
Evaluation of Available-for-sale securities	0		0		0		57		0	
Dividend	0		190		301		0000			
Rent	1,387		2,768		1,294		2,663		1,658	
Equity method evaluation	1,534		(3,105)		892		(178)		2,803	
FX transactions	183		249		178		6,791		177	
FX translations	3,902		6,373		7,136		(3, 228)		554	
Disposition of Investment	42		38		284		-		20	
Disposition of tangible asset	24		132		57,238		74		66	
Disposition of Intangible asset	0		0		0		16		0	
Collection of bad debt	68		2,134		0		61		0	
Gain from Derivatives	0		0		0		0		0	
Tax refund	0		0		2,099		0		0	
Others	16,972		5,709		5,594		4,750		6,677	
Miscellaneous gains	7,133		5,200		7,250		7,301		6,535	
Y .Non-operating losses		89,041		86,401		107,310		75,001		73,990
Interest	55,747		53,397		48,767		48,439		44,973	
FX transactions	63		13		110		29		135	
FX translations	36		708		150		29		260	
Donation S	2,873		9,767		5,221		4,573		4,702	
Equity method evaluation	675		(1, 425)		314		2,216		575	
Disposition of short-term sales securities	0,3		(1,423)		0		2,210		3/3	
Evaluation of short-term sales securities	ا ا		ő		0		ő		0	
Disposition of Inventories	ا ا		ő		0		٥		0	
Evaluation of Inventories	٥		٥		0		٥		0	
Disposition of Investment	1 0		3,526		n		ŭ		Û	
Evaluation of Investment securities	19,431		8,936		7,452		3,516		3,376	
Disposition of Tangible asset	4,876		3,998		36,433		9,426		16,189	
Disposition of Intangible asset	4,070		13		30,433		3,420		10,103	
Loss from derivatives	ů		0		0		7,948			
Evaluation loss from derivatives	564		667		5,119		(4, 251)		221	
Loss sharing for overseas call	0		007		0,119		(4,231)	7	0	
Others	1,672		1,407		642		(436)		477	
Loss from disaster	1,072		1,407		042		(430)		477	
Selling Trade receivable-ABS	2,967		2,947		2,974		2,965		2,947	
Other bad debt	2,307		1,758		2,374		2,303		2,047	
Miscellaneous losses	129		689		125		125		123	
YI.Ordinary Income		97,361	17.7.7.0	109,980	2000	174,752	2.57	168,110	21552	145,331
VII. Pretax Income		97,361		109,980		174,752		168,110		145,331
YIL Tax		5,634		9,886		17,969		17,609		15,231
IX. Net Income		91,727		100,094		156,784		150,500		15,231 130,100



# # Appendix 2 : Balance Sheet

	3 Q-2005	20-2005	3Q-2004		3 Q-2005	2Q-2005	3Q-2004
Assets	7,561,775	7,542,969	8,173,327	Liabilities	4,045,156	4,155,196	5,040,581
Current	1,992,050	1,775,310	1,605,512	Current	1,755,167	1,871,700	2,252,75
Quick	1,805,919	1,534,488	1,358,947				
Cash	253,512	92,502	23,709	Trade p <i>a</i> yable	211,868	165,877	266,78
ST Securities	50,000	* 19	400	Other payable	419,910	416,532	459,27
Available-for-s ale Secu	62,171	52,231	1,938	Short-term borro		•	580,00
Trade receivables	1,223,659	1,193,960	1,145,937	Advances from c	28,556	26,358	20,26
Other receivables	70,574	74,829	138,878	W ithholdings	137,600	141,499	116,02
Short-term loans	7,866	8,076	5,864	Accrued expens	142,955	127,954	135,60
Advanced payment	35,136	21,224	26,755	Current portion c	733,283	930,716	646,80
Prepaid expenses	10,726	12, 102	14,622	long-term d	* *		
Accrued income	1,982	1, 142	1,173	Unpaid income t	78,557	62,765	27,99
Deferred tax	90,207	78,385	W.	Unpaid Dividend		10	
Others	107	38	71	Others	2,438		
Inventorv	186,131	240,822	246,565				
Non-Current	5,569,726	5,767,658	6,567,815	Non-Current Bonds	2,289,988 1,676,397	2,283,496 1,676,103	2,787,83 2,203,34
Investment	444,524	467,274	737,700	Long-term borrow	M	W W	787.00
Long-term financial inv	16	16	21	Long-term payat	554,056	548,571	533,2
Investment securities	14,113	17,084	70,918	Others	59,536	58,821	51,27
Equity method security	67,182	56,674	22,735	(47.37.78	200,000	(55653)	15-03-51
Hold-to-maturity	2,558	27,870	82,426				
Long-term Receivables	58,576	59,235	172,582				
Long-term loans	37,952	41,495	53,434				
Guarantee deposit	194,053	196,588	203,914				
Deferred income tax	58,869	57,996	122,332	Equity	3,516,620	3,387,773	3,132,73
Others	11,205	10,317	9,338	Equity	0,0,0,00	Sporting	0,102,10
Tanaible	4,058,712	4,209,034	4,667,087	Capital Stock	955,703	955,703	955,70
Land	119,490	119,509	122,099				
Buildings	279,125	281,666	183,093	APIC	1,325,489	1,325,489	1,325,48
Structure	72,695	72,363	68,737	(125.55), (45.75), (45.75), (15.75), (15.45), (1	4000400000000		
Equipment & Machiner	3,363,686	3,497,304	3,729,552	Retained Earnings	1,322,944	1,192,844	938,26
Vehicles	3,153	3,419	4,322		1 250 200 200		
Construction in progres	28,454	26,290	321,674	Capital Adjustmen	(87,515)	(86,262)	(86,7)
Others	192,109	208,482	237,610				
Intanaibl e	1,066,490	1,091,351	1,163,028				