



# KT Freetel Co., Ltd.

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Ш	This material contains forward-looking statements. These forward-looking statements are subject to risks, uncertainties and assumptions, some of which are beyond our control. Actual results may differ materially from those expressed or implied by these forward-looking
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# I. Financial Highlights

# [Summary of income statement & financial ratios]

	(In million KRW)	2007-1Q	2006-4Q	QoQ	2007-1Q	2006-1Q	YoY
Service revenue		1,333,420	1,346,933	-1.0%	1,333,420	1,269,666	5.0%
Service cost		1,232,768	1,165,824	5.7%	1,232,768	1,098,797	12.2%
Operating income		100,652	181,109	-44.4%	100,652	170,869	-41.1%
EBITDA		384,112	465,900	-17.6%	384,112	453,912	-15.4%
Net non-operating accounts		(21,251)	(47,124)	-54.9%	(21,251)	(17,418)	22.0%
	Non-operating income	27,406	25,401	7.9%	27,406	39,576	-30.8%
	Non-operating expense	48,657	72,525	-32.9%	48,657	56,994	-14.6%
Income before taxes		79,401	133,985	-40.7%	79,401	153,452	-48.3%
	Taxes	2,329	26,272	-91.1%	2,329	28,153	-91.7%
Net income		77,072	107,713	-28.4%	77,072	125,299	-38.5%

# **Financial ratios**

	2007-1Q	2006-4Q	QoQ	2007-1Q	2006-1Q	YoY
Marketing cost ratio	27.7%	21.7%	6.0%p	27.7%	21.4%	6.3%p
OP margin	7.5%	13.4%	-5.9%p	7.5%	13.5%	-5.9%p
EBITDA margin	28.8%	34.6%	-5.8%p	28.8%	35.8%	-7.0%p
Net income margin	5.8%	8.0%	-2.2%p	5.8%	9.9%	-4.1%p
Effective income tax rate	2.9%	19.6%	-16.7%p	2.9%	18.3%	-15.4%p
Net debt/equity ratio	19.4%	18.6%	0.8%p	19.4%	21.8%	-2.4%p
(If 3G license payable included)	31.1%	32.1%	-1.0%p	31.1%	35.3%	-4.2%p
Total debt/equity ratio	89.7%	87.2%	2.5%p	89.7%	88.6%	1.1%p

#### Service revenue

- Slightly dropped QoQ due to seasonal effect and lowered interconnection revenue
- Rising subscribers and bulging data revenue(6.2%) contributed to a positive YoY growth

#### **EBITDA** margin (including handset profit)

- Hike in marketing cost(26.2%) was a main reason for QoQ EBITDA margin erosion
- Both increased marketing cost and decreased profit from interconnection mainly caused YoY EBITDA margin erosion

#### **Taxes**

• Taxes fell by 91.1% QoQ due to increased tax credit from WCDMA investment

### Net income

- Damages from operating income resulted in 28.4% QoQ drop in net income
- Weakened operating income and non-operating accounts caused 38.5% YoY net income decline





# II. Sales

(In million KRW)	2007-1Q	2006-4Q	QoQ	2007-1Q	2006-1Q	YoY
Service revenue	1,333,420	1,346,933	-1.0%	1,333,420	1,269,666	5.0%
Voice revenue	745,716	752,221	-0.9%	745,716	720,878	3.4%
Monthly base fee	447,362	445,850	0.3%	447,362	425.903	5.0%
Airtime charge	297,345	305,186	-2.6%	297,345	289,724	2.6%
Value added service	40,009	42,268	-5.3%	40,009	45,550	-12.2%
Other voice revenue	10,804	10,089	7.1%	10,804	9,381	15.2%
(Voice discount)	(49,805)	(51,173)	-2.7%	(49,805)	(49,680)	0.3%
Data revenue	189,056	192,189	-1.6%	189,056	178,087	6.2%
Monthly base fee	55,001	50,104	9.8%	55,001	53,769	2.3%
Messaging (SMS,MMS)	56,287	56,103	0.3%	56,287	46,394	21.3%
Wireless data usage	51,197	57,293	-10.6%	51,197	60,768	-15.7%
Contents	21,076	24,030	-12.3%	21,076	12,856	63.9%
Others	5,494	4,658	17.9%	5,494	4,300	27.8%
Interconnection revenue	234,061	243,161	-3.7%	234,061	234,777	-0.3%
Resale revenue	120,410	127,033	-5.2%	120,410	111,173	8.3%
Other revenue	44,177	32,329	36.6%	44,177	24,752	78.5%
Subscription	25,536	19,743	29.3%	25,536	20,885	22.3%
Other service revenue	18,641	12,586	48.1%	18,641	3,867	382.1%
Handset sales	431,904	297,623	45.1%	431,904	294,331	46.7%
Total operating revenue	1,765,324	1,644,556	7.3%	1,765,324	1,563,997	12.9%

### Voice revenue

- Monthly base fee increased by 5.0% YoY primarily due to steady subscriber growth
- Airtime charge fell by 2.6% QoQ mainly due to seasonal effect of lower usage
- VAS revenue dropped by 5.3% QoQ and 12.2% YoY mainly caused by decreased revenue from Caller ID service
- Other voice revenue rose by 7.1% QoQ and 15.2% YoY because of higher international calls and roaming incomes

### Data revenue

- Messaging revenue surged by 21.3% YoY owing to steadily growing usages of messaging services
- Wireless data usage revenue fell by 10.6% QoQ primarily because of 30% data tariff cut effective from February 2007 and seasonal effect of lower usage
- Contents revenue dropped by 12.3% QoQ due to seasonal effect

#### **Interconnection revenue**

• Interconnection rate cut by 1.1% QoQ and seasonal effect of lower traffic caused QoQ interconnection revenue drop by 3.7%

### Resale revenue

Resale revenue decreased by 5.2% QoQ because yearly revenue sharing adjustment (from KRW 87.09 to KRW 88.72 per minute) was reflected in 4Q 2006

#### Handset sales

Increased number of sign-ups contributed most of strong 45.1% QoQ growth





# III. Service cost

(In million KRW)	2007-1Q	2006-4Q	QoQ	2007-1Q	2006-1Q	YoY
Labor expense	64,461	57,333	12.4%	64,461	58,658	9.9%
Commission	108,948	113,991	-4.4%	108,948	101,596	7.2%
Interconnection	167,092	180,241	-7.3%	167,092	154,465	8.2%
International call	3,554	3,173	12.0%	3,554	4,835	-26.5%
Contents fee	11,837	10,983	7.8%	11,837	4,544	160.5%
Rent	35,889	36,091	-0.6%	35,889	29,190	23.0%
Depreciation & Amortization	283,460	284,791	-0.5%	283,460	283,043	0.1%
Leased line expense	97,386	93,116	4.6%	97,386	86,211	13.0%
Utility	14,793	15,066	-1.8%	14,793	13,586	8.9%
Repair & Maintenance	15,426	23,442	-34.2%	15,426	17,569	-12.2%
Lease expense	-	-	-	-	15,327	-100.0%
Marketing expense	431,799	316,318	36.5%	431,799	276,780	56.0%
Bad debt expense	21,701	20,874	4.0%	21,701	22,516	-3.6%
Tax & Dues	13,848	12,073	14.7%	13,848	11,584	19.5%
USO	5,000	(23)	N/A	5,000	5,000	0.0%
Others	20,265	22,255	-8.9%	20,265	18,841	7.6%
Total service cost	1,295,461	1,189,725	8.9%	1,295,461	1,103,743	17.4%
(Deducting handset profit)	62,693	23,901	162.3%	62,693	4,946	1167.5%
Net service cost total	1,232,768	1,165,824	5.7%	1,232,768	1,098,797	12.2%

### Labor expense

• Increased by 12.4% QoQ due to bonus payment and natural salary increase related with promotion

#### **Interconnection expense**

• Both seasonally lower outgoing traffic and interconnection rate cut led to a 7.3% QoQ decrease

### **International calls**

 Increased by 12% QoQ due to strong international call traffics and expanding usages of international prepaid card services

### Rent

• Rose by 23% YoY because of increased fees for shared base stations and for general renting

#### Leased line expense

• Increased by 13% YoY due to invigorated investment in WCDMA equipment

### Tax & Dues

Increased by 14.7% QoQ because of KRW 5.8 Billion of fines from KCC





# IV. Interconnection revenue & expense

In million KRW	2007-1Q	2006-4Q	QoQ	2007-1Q	2006-1Q	YoY
Interconnection revenue	234,061	243,161	-3.7%	234,061	234,777	-0.3%
LM	79,268	78,634	0.8%	79,268	81,489	-2.7%
MM	154,793	164,527	-5.9%	154,793	153,288	1.0%
Interconnection expense	167,092	180,241	-7.3%	167,092	154,465	8.2%
LM	29,369	32,607	-9.9%	29,369	27,260	7.7%
MM	137,723	147,635	-6.7%	137,723	127,205	8.3%
Net interconnection profit	66,969	62,920	6.4%	66,969	80,312	-16.6%
LM	49,899	46,028	8.4%	49,899	54,230	-8.0%
MM	17,070	16,892	1.1%	17,070	26,083	-34.6%

#### **Interconnection revenue**

• Decreased by 3.7% QoQ due to 1.1% rate cut and seasonally lower traffic

### **Interconnection expense**

• Fell by 7.3% QoQ as a result of rate cut and seasonality

### **Net interconnection profit**

- Improved by 6.4% QoQ as the decrease of interconnection expense outweighs the decrease of interconnection revenue.
- Declined by 16.6% YoY as 1Q 2006 figures were not reflecting rate adjustments which occurred in 3Q 2006 (Increased by 3.5% YoY if normalized)

[Normalized interconnection revenue & expense]

In million KRW	2007-1Q	2006-4Q	QoQ	2007-1Q	2006-1Q	YoY
Interconnection revenue	234,061	243,161	-3.7%	234,061	225,595	3.7%
LM	79,268	78,634	0.8%	79,268	77,752	1.9%
MM	154,793	164,527	-5.9%	154,793	147,843	4.7%
Interconnection expense	167,092	180,241	-7.3%	167,092	160,869	3.9%
LM	29,369	32,607	-9.9%	29,369	27,260	7.7%
MM	137,723	147,635	-6.7%	137,723	133,610	3.1%
Net interconnection profit	66,969	62,920	6.4%	66,969	64,725	3.5%
LM	49,899	46,028	8.4%	49,899	50,492	-1.2%
MM	17,070	16,892	1.1%	17,070	14,233	19.9%





# V. Marketing cost

(In million KRW)	2007-1Q	2006-4Q	QoQ	2007-1Q	2006-1Q	YoY
Sales commission	319,662	209,430	52.6%	319,662	225.862	41.5%
Sales promotion	82,171	81,490	0.8%	82,171	26,244	213.1%
Advertising	29,967	25,397	18.0%	29,967	24,674	21.4%
Subtracting handset profit	62,693	23,901	162.3%	62,693	4,946	1167.5%
*Net marketing cost total	369,107	292,417	26.2%	369,107	271,834	35.8%
Net marketing cost ratio	27.7%	21.7%	6.0%p	27.7%	21.4%	6.3%p

<sup>\*</sup> Net marketing cost: excluding handset profit to align with peers

(In million KRW)	2007-1Q	2006-4Q	QoQ	2007-1Q	2006-1Q	YoY
Acquisition cost	285,655	170,714	67.3%	285,655	139,802	104.3%
Sales commission	235,597	130,335	80.8%	235,597	136,627	72.4%
Sales promotion	50,058	40,379	24.0%	50,058	3,175	1476.6%
Acquisition cost/subscriber (KRW)	227,678	169,231	34.5%	227,678	142,175	60.1%
*Adjusted acquisition cost/subs.(KRW)	176,540	127,957	38.0%	176,540	121,077	45.8%
Retention cost	116,177	120,206	-3.4%	116,177	112,303	3.4%
Sales commission	84.065	79,095	6.4%	84.065	89,235	-5.8%
Sales promotion	32,112	41,111	-21.9%	32,112	23,069	39.2%
Advertising	29,967	25,397	18.0%	29,967	24,674	21.4%
Subtracting handset profit	62,693	23,901	162.3%	62,693	4,946	1167.5%
Net marketing cost total	369,107	292,417	26.2%	369,107	271,834	35.8%

<sup>\*</sup> Adjusted acquisition cost per subscriber: excluding handset sales promotion fees from handset manufacturers

### Net marketing cost total

• Rose by 26.2% QoQ due to increased subscriber acquisition cost and advertising cost

#### Subscriber acquisition cost

• Soared by 67.3% QoQ due to increased number of sign-ups (24.4%) and unit subscriber acquisition cost

# Subscriber retention cost

• Declined by 3.4% QoQ because of decreased number of handset replacements (16.4%)

#### Advertising cost

• Rose by 18% QoQ due to increased exposures to media related with 'SHOW' brand launching





# VI. Non-operating Income & Expense

(In million KRW)	2007-1Q	2006-4Q	QoQ	2007-1Q	2006-1Q	YoY
Interest income	8,560	8,131	5.3%	8,560	5,402	58.5%
Interest expense	34,621	35,115	-1.4%	34,621	36,778	-5.9%
Net interest account	(26,061)	(26,984)	-3.4%	(26,061)	(31,375)	-16.9%
Gain from FOREX	21	338	-93.7%	21	5,017	-99.6%
Loss from FOREX	269	61	339.1%	269	499	-46.1%
Net FOREX account	(248)	277	N/A	(248)	4,517	N/A
Other non-operating income	18,825	16,932	11.2%	18,825	29,157	-35.4%
Other non-operating expense	13,766	37,349	-63.1%	13,766	19,717	-30.2%
Net others account	5,059	(20,417)	N/A	5,059	9,441	-46.4%
Total non-operating income	27,406	25,401	7.9%	27,406	39,576	-30.8%
Total non-operating expense	48,657	72,525	-32.9%	48,657	56,994	-14.6%
Total net non-operating accounts	(21,251)	(47,124)	-54.9%	(21,251)	(17,417)	22.0%

### **Non-operating accounts**

• Improved by 54.9% QoQ due to decreased interest expense and reduced disposal loss of fixed assets

# VII. EBITDA margin & CAPEX

(In million KRW)	2007-1Q	2006-4Q	QoQ	2007-1Q	2006-1Q	YoY
D&A	283,460	284,791	-0.5%	283,460	283,043	0.1%
Operating income	100,652	181,109	-44.4%	100,652	170,869	-41.1%
EBITDA	384,112	465,900	-17.6%	384,112	453,912	-15.4%
EBITDA margin	28.8%	34.6%	-5.8%p	28.8%	35.8%	-6.9%p
CAPEX	333,946	366,972	-9.0%	333,946	274,960	21.5%

#### **EBITDA** margin

Declined by 5.8%p QoQ mainly due to increased marketing cost

### **CAPEX**

• Rose by 21.5% QoQ due to active investment in HSDPA





# VIII. Balance Sheet

(In million KRW)	2007-1Q	2006-4Q	2006-1Q
Asset	8,094,804	8,068,028	7,893,819
Current asset	2,384,028	2,428,715	2,323,479
Quick asset	2,260,378	2,298,443	2,120,690
Inventory	123,650	130,273	202,789
Non-current asset	5,710,775	5,639,313	5,570,340
Investment	185,428	469,256	442,582
Tangible asset	4,279,379	4,216,444	4,105,805
Intangible asset	939,024	953,612	1,021,953
Other non-CA	306,944	301.840	310.578

(In million KRW)	2007-1Q	2006-4Q	2006-1Q
Liabilities	3,827,797	3,757,996	3,707,699
Current	2,511,428	2,027,912	1,492,326
Non-current	1,316,369	1,730,084	2,215,373
Equity	4,267,007	4,310,032	4,186,120
Paid-in capital	1,044,181	1,044,181	1,044,181
APIC	1,728,150	1,728,150	1,731,271
Capital adjustment	3,239	3,188	2,961
*AOC income/loss	3,880	6,643	1,356
Retained earnings	1.487.557	1.527.869	1,406,350

<sup>\*</sup>AOC income/loss: Accumulated Other Comprehensive income/loss

#### Leverage

- Total Debt/Equity ratio and Net Debt/Equity ratio stood at 89.7% and 19.4% respectively
- Total Debt/Equity ratio and Net Debt/Equity ratio rose by 2.5%p and 0.8%p QoQ each due to decreased retained earnings after paying cash dividends
- Net Debt/Equity ratio improved by 2.4%p YoY owing to reduced debt and increased retained earnings

# [Interest-bearing debt breakdown]

(In million KRW)	2007-1Q	2006-4Q	QoQ	2006-1Q	YoY
Interest-bearing debt	1,678,239	1,677,923	0.0%	1,715,995	-2.2%
Payable within one year	819,621	499,764	64.0%	39,001	2001.6%
Net debt	826,253	802,195	3.0%	912,297	-9.4%

#### **Interest-bearing debt**

- Interest-bearing debt comprises of KRW 820 billion of current portion of long-term debt and KRW 859 billion of long-term debt
- Long-term payable of KRW 499 billion for WCDMA license is not included in calculating interest-bearing debt
  - Current portion of long-term payable: KRW 105 billion
  - Long-term payable: KRW 394 billion



 $<sup>\</sup>ast$  Long-term payable related to WCDMA license is excluded in calculating Net Debt/Equity ratio (31.0% if included)



# IX. Operation highlight

# A. Subscriber trend

(000)	2007-1Q	2006-4Q	2006-3Q	2006-2Q	2006-1Q
Total number of subs.	13,156	12,914	12,773	12,634	12,539
KT resale subs.	2,807	2,704	2,640	2,598	2,553
Quarterly addition	1,625	1,290	1,181	1,075	1,238
Quarterly deactivation	1,382	1,149	1,042	980	1,002
Quarterly net addition	242	141	139	95	237
KTF-only (excluding resale subs.))	10,350	10,210	10,132	10,036	9,986
Quarterly addition	1,255	1,009	935	832	983
Quarterly deactivation	1,115	932	838	782	806
Quarterly net addition	140	77	96	50	177

# B. Subscriber breakdown by handset type

(000°)	2007-1Q	2006-4Q	2006-3Q	2006-2Q	2006-1Q
WCDMA	140				
EVDO	5,739	5,370	5,110	4,774	4,594
1X	7,024	7,200	7,277	7,354	7,440
2G	253	344	386	506	504
Total	13,156	12,914	12,773	12,634	12,539

<sup>\*</sup> Including KT resale sub.

# C. ARPU

(KRW)	2007-1Q	2006-4Q	2006-3Q	2006-2Q	2006-1Q
ARPU-excluding interconnect.	30,382	30,965	30,567	30,881	30,263
ARPU-including interconnect.	37,978	38,889	38,287	38,690	37,983
Data ARPU (Net basis)	6,141	6,282	6,018	6,172	5,983
Contribution to ARPU (Net)	20%	20%	20%	20%	20%
Data ARPU (Gross basis)	6,925	7,083	6,788	6,949	7,033
Contribution to ARPU (Gross)	23%	23%	22%	23%	23%

<sup>\*</sup> Including KT resale sub.





# # Appendix 1 : Income Statement

KTF (Unit:W mn)

Descriptions	'06		'06		'06		'06		'07	
•	Amo		Amo		Amo		Amo		Amo	
I . Total Sales		1,563,997		1,639,258		1,659,539		1,644,556		1,765,324
PCS Service	1,253,824		1,292,600		1,264,146		1,321,359		1,300,207	
Activations	20,885		16,516		18,433		19,743		25,536	
Monthly Fee	479,672		487,050		490,804		495,955		502,364	
Airtime charge	289,724		304,308		301,087		305,186		297,345	
Value-added service	166,258		172,636		170,636		180,631		168,768	
(PCS discount)	(50,370)		(52,547)		(50,681)		(52,109)		- 50,003	
Interconnection	234,777		245,201		217,730		243,161		234,061	
Resale	111,173		117,669		114,425		127,033		120,410	
Fees from other services	1,705		1,767		1,710		1,759		1,726	
Other Services	15,842		21,616		24,997		25,575		33,214	
Handset rental	134		126		124		130		646	
			6,316				4,747		5,201	
Overseas call M-commerce	6,531 2,330		2,365		5,126 2,403		2,767		2,701	
	1,841		2,363		3,485		4,347		4,669	
International Roaming										
Other overseas service	105		88		59		150		404	
K-merce Lottery	73		71		41		15		97	
M-Ad.	1,293		807		1,251		969	I	1,454	
Credit card service	565		1,572		1,082		896	I	1,205	
MNP port-out service	11		11		13		14	I	18	
Professional Sports	383		225		225		343		401	
Rental Income	2,577		7,662		5,504		7,031		12,443	
Others					5,684		4,165		3,975	
Handset	294,331		325,042		370,397		297,623		431,904	
Handset	295,312		326,468		371,741		298,600		433,639	
(Handset discount)	(982)		(1,426)		(1,344)		(977)		(1,736)	
II. Operating Expense		1,393,128		1,486,582		1,495,447		1,463,447		1,664,672
Salary & Bonus	41,927		35,786		42,600		39,181		44,561	
Fees for temporary employee	155		151		197		165		178	
Out-sourcing employee	2,611		1,941		2,271		1,843		2,654	
Retirement	4,384		2,998		2,803		3,931		6,641	
Fringe benefits & others	7,319		7,728		9,091		8,811		7,549	
Rent	29,190		33,997		35,517		36,091		35,889	
Lease	15,327		15,327		1,947		-		-	
Service fee & commission	101,370		109,836		108,171		113,115		107,714	
Depreciations	257,963		257,933		258,793		259,395		257,747	
Amortizations	25,080		25,197		25,235		25,396		25,713	
Tax & dues	11,584		26,990		4,368		12,073		13,848	
Fare	1,413		1,968		2,042		1,977		1,934	
Insurance	627		219		487		149		138	
Interconnections	154,465		163,966		180,790		180,241		167,092	
Overseas call cost	4,835		4,708		3,939		3,173		3,554	
Leased line cost	86,211		87,829		88,973		93,116		97,386	
CP info usage charge	4,544		6,659		8,589		10,983		11,837	
Universal service obligations sharing	5,000		- 2,048		5,000		- 23		5,000	
Vehicles	613		627		664		641		619	
Educations	2,129		2,526		2,054		2,950		2,623	
Ordinary R&D	1,069		1,296		1,333		2,480		830	
Awards	132		145		1,552		452		256	
Entertainment	418		504		529		549		483	
Sales commission	225,862		190,370		186,434		209,430	I	319,662	
Sales promotions	26,244		87,354		85,710		81,495	I	82,171	
Advertisement	24,674		43,970		24,526		25,397		29,967	
Bad Debt	22,516		24,525		21,261		20,874		21,701	
Travel & Car fare	1,780		1,548		1,217		1,568	I	1,493	
Utilities	13,813		13,596		18,487		15,943		16,028	
Communications	7,268		6,748		6,581		6,588		7,047	
Repair & Maintenance	17,569		18,499		19,178		23,442	I	15,426	
Office supplies	2,808		2,573		2,516		2,602		4,034	
Other researchs	1,054		1,793		2,018		3,331	I	1,787	
Book & Printing	1,054		1,793		191		3,331	I	1,767	
Conference & managerial events	1,682		1,749		1,631		1,982		1,759	
Cost of Handset sold	289,385		307,426		338,751		273,722		369,211	
	۷۵۶,۵۵5		301,426		330,731		213,122	I	309,∠11	
Others	-		-		-		-		-	





KTF (Unit: W mn)

Descriptions	'06 '	1Q	'06	2Q	'06	3Q	'06	'06 4Q		'07 1Q	
Descriptions	Amount		Amount		Amount		Amount		Amount		
III.Operating Income		170,869		152,676		164,092		181,109		100,652	
IV.Non-operating gains		39,576		24,486		27,047		22,357		27,406	
		,		,		,		,		,	
Interest	5,402		4,577		8,242		8,131		8,560		
Disposition of ST sales securities	2,649		2,859		2,626		14,938		0		
Evaluation of ST sales securities	1,414		1,092		769		(3,275)		0		
Disposition of Available-for-sale secul	8,405		0		0		(8,405)		2,414		
Evaluation of Available-for-sale secur	3,312		4,298		4,883		0		0		
Dividend	240		312		0		0		295		
Rent	0		0		0		0		0		
Equity method evaluation	70		551		2,599		629		8,532		
FX transactions	3,095		1,104		23		1,350		16		
FX translations	1,921		282		287		(1,014)		5		
Disposition of Investment	0		0		0		O O		0		
Disposition of tangible asset	67		87		47		578		31		
Disposition of Intangible asset	6		0		0		102		46		
Collection of bad debt	0		0		0		0		0		
Gain from Derivatives	0		0		0		1,494		803		
Tax refund	5,483		0		0		1,494		75		
			-		-		ı				
Others	859		2,570		1,601		2,605		1,328		
Miscellaneous gains	6,652		6,753		5,970		5,225		5,302		
V.Non-operating losses		56,994		76,982		64,986		69,481		48,657	
Interest	36,778		35,271		35,025		35,115		34,621		
FX transactions	83		565		37		621		80		
FX translations	416		150		4		- 562		189		
Donation	4,839		5,073		4,888		6,779		3,881		
Equity method evaluation	8,865		4,722		-		- 10,973		128		
Disposition of ST sales securities	-,		-,		81		0		-		
Evaluation of ST sales securities	_		_		-		-		_		
Disposition of Inventories	_		_		_				_		
Evaluation of Inventories	_								_		
Disposition of Investment											
Evaluation of Invest. securities	-		-		586		- 1		- 1		
Disposition of Tangible asset	1,896		4,640		20,262		15,998		9,250		
Disposition of Intangible asset	29		10		20,262		15,996		9,250		
	29				٥		938		5		
Loss from derivatives	- 000		477		-				-		
Evaluation loss from derivatives	938		-		-		- 938		-		
Loss sharing for overseas call	-				-		-		-		
Others	-		17		-		20,352		-		
Loss from disaster	-		-		-		-		-		
Selling Trade receivable-ABS	2,967		2,973		2,949		1,992		-		
Other bad debt	183		388		1,146		139		502		
Miscellaneous losses	183		22,695		-		-		502		
VI.Ordinary Income		153,452		100,180		126,154		133,985		79,401	
VII. Pretax Income		153,452		100,180		126,154		133,985		79,401	
VIII. Tax		28,153		19,598		28,046		26,272		2,329	
IX. Net Income		125,299		80,582		98,108		107,713		77,072	





# # Appendix 2 : Balance Sheet

# **Balance Sheet**

	10-2007	40-2006	10-2006		40-2006	40-2006	10-2006
ssets	8.094.804	8.068.028	7.893.819	Liabilities	3,827,797	3,757,996	3,707,699
	.,,	0,000,020	7,000,010		, ,		, ,
Current	2,384,028	2,428,715	2,323,479	Current	2,511,428	2,027,912	1,492,326
Quick Cash	2,260,378 580.591	2,298,443 584.157	2,120,690 63.367	Trade payable	406.687	304.737	284.497
ST Securities	40.000	584,157 90.000	63,367 270.000	Other payable	406,687 870.061	304,737 832,230	284,497 733,405
Available-for-sale Securities	231.395	201.571	470,332	Short-term borrowings	670,001	032,230	733,403
Hold-to-maturity	231,333	201,371	74.088	Advances from customer	26.654	30.239	32,577
Trade receivables	1.177.840	1.200.645	981.138	Withholdings	113,398	98.477	118.548
Other receivables	55.850	75.068	102,934	Accrued expenses	91,720	122,645	107.728
Short-term loans	8.755	9.908	9.616	Current portion of LT debt	924,781	588,880	125,075
Advanced payment	21,904	19.955	21,203	Unpaid income tax	70,618	43,904	77.379
Prepaid expenses	16,220	13,496	15,121	Unpaid Dividends	33	6,800	8,244
Accrued income	3,107	3,256	2,596	Others	7,476		4,873
Deferred tax	124,708	100,377	110,286				
Others	8	8	8				
Inventory	123,650	130,273	202,789				
Non-Current	5,710,775	5,639,313	5,570,340	Non-Current	1,316,369	1,730,084	2,215,373
Investment	185.428	168.910	132.004	Bonds	858,618	1,178,159	1,676,995
Investment Long-term financial investment	165,426	168,910	132,004	Long-term borrowings Long-term payables	393.666	493.877	478.868
Investment securities	26,010	29,604	13,769	Others	64,085	58,048	59,511
Equity method security	114,345	86,373	69,517	Others	04,000	30,040	39,311
Long-term loans	26,303	14,966	32.387				
Others	18.755	37,952	16.316				
Others	10,733	31,332	10,510	Equity	4,267,007	4,310,032	4,186,120
Tangible	4,279,379	4,216,444	4,105,805				
Land	119,301	119,301	119,328				
Buildings	267,572	270,126	273,648	Capital Stock	1,044,181	1,044,181	1,044,181
Structure	71,715	72,099	72,988				
Equipment & Machinery	3,543,860	3,481,712	3,376,866	APIC	1,728,150	1,728,150	1,731,271
Vehicles	1,521	1,751	2,357	<u> </u>			
Construction in progress	173,722	94,854	69,677	Capital Adjustment	3,239	3,188	2,961
Others	101,688	176,601	190,941	Accumlative Other	3.880	6,643	1.356
Intangible	939,024	953,612	1,021,953	Comprehensive Gain&Loss	.,	.,.	,
Others	306,944	300,346	310,578	Retained Earnings	1,487,557	1,527,869	1,406,350
Long-term Receivables	50,687	53,801	49,687				
Guarantee deposit	216,262	209,400	211,902				
Deferred income tax	39,994	37,145	48,989				

